

The TeliaSonera Business Case

The need:

Need for the customer to convert existing SAP Business Connector interface to SAP XI.

The solution:

- » Automatic conversion of SAP BC custom Java method to SAP XI Java mapping
- » Automatic conversion of SAP BC Dynamic Server Page to SAP XI XSL mapping
- » Automatic conversion of SAP BC flow to SAP XI BPM integration process

The Benefits Achieved with BC2XI™

Total conversion time of total project was 15 minutes. Estimated time of manual conversion between 5 — 7 workdays for a person with good knowledge of SAP R/3 IDoc interface, SAP Business Connector and SAP Exchange Infrastructure.

Time and money saving was considerable. The BC2XI™ product produced automatically also the interface documentation. Only testing of the converted interface needed to be done manually. There were not discovered any need for changes of the newly generated XI interface.

Contact SapfoX Ltd.

If you want to buy the BC2XI™ product or if you need experienced SAP technology consultants, please call us at **+358 9 221 2248** or mail us **bc2xi@sapfox.com**. You can find more information of SapfoX also in the web **www.sapfox.com**. More information and a free demo of the BC2XI™ product in the web **www.bc2xi.com**.

TeliaSonera Finland Oyj

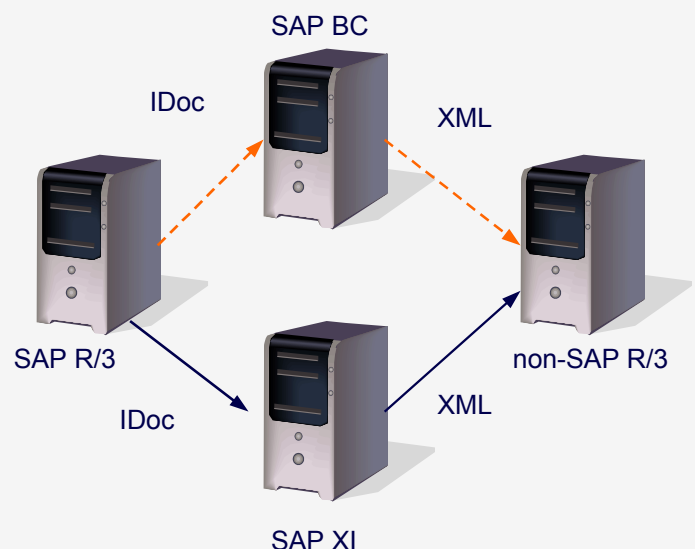
TeliaSonera — Corporate Information

TeliaSonera is the leading telecommunications company in the Nordic and Baltic region and also holds strong positions in mobile communications in Eurasia, Turkey and Russia.

SapfoX Ltd. — Corporate Information

SapfoX Ltd. is a finnish private owned company focusing on SAP NetWeaver technology consulting as well as on reselling and implementating of the BC2XI™ product.

SapfoX Ltd. is also expanding to Russia, Ukraine, the Nordic and Baltic countries.



The BC2XI product

A Business Connector → XI Migration Tool (BC2XI™) is offered for automatized translation of the BC projects into XI structures. Using the tool you can achieve up to 80% time gain

The BC2XI™ tool accepts BC projects as inputs, analyses the components in the project and then generates corresponding XI structures. This translation is achieved using the advanced translation engine which has a number of sophisticated conversion routines that allow for an accurate and optimized output. It also halts the translation and alerts the user if there are alternative ways of generating the output or if the BC project has been badly structured it will be generated in a different style, within XI.

PRICELIST

SAP BUSINESS CONNECTOR PROJECT CONVERSION TO SAP EXCHANGE INFRASTRUCTURE STARTING FROM ONLY 3 200 EUR

BC2XI™ Prices (excl. VAT)

- » 1-5 converted projects with BC2XI™ 3 200 EUR / project
- » 6-10 converted projects with BC2XI™ 2 900 EUR / project, projects 6-10
- » 11-15 converted projects with BC2XI™ 2 600 EUR / project, projects 11-15
- » 16-20 converted projects with BC2XI™ 2 300 EUR / project, projects 16-20
- » 21-n converted projects with BC2XI™ 2 000 EUR / project, projects 21-n

Hourly rate of BC2XI related SAP consulting services offered remotely or locally: 140 EUR excl. VAT.

project	price / project	total price	average price
1	3 200,00	3 200,00	3 200,00
2	3 200,00	6 400,00	3 200,00
3	3 200,00	9 600,00	3 200,00
4	3 200,00	12 800,00	3 200,00
5	3 200,00	16 000,00	3 200,00
6	2 900,00	18 900,00	3 150,00
7	2 900,00	21 800,00	3 114,29
8	2 900,00	24 700,00	3 087,50
9	2 900,00	27 600,00	3 066,67
10	2 900,00	30 500,00	3 050,00
11	2 600,00	33 100,00	3 009,09
12	2 600,00	35 700,00	2 975,00
13	2 600,00	38 300,00	2 946,15
14	2 600,00	40 900,00	2 921,43
15	2 600,00	43 500,00	2 900,00
16	2 300,00	45 800,00	2 862,50
17	2 300,00	48 100,00	2 829,41
18	2 300,00	50 400,00	2 800,00
19	2 300,00	52 700,00	2 773,68
20	2 300,00	55 000,00	2 750,00
21	2 000,00	57 000,00	2 714,29
22	2 000,00	59 000,00	2 681,82
23	2 000,00	61 000,00	2 652,17
24	2 000,00	63 000,00	2 625,00
25	2 000,00	65 000,00	2 600,00
26	2 000,00	67 000,00	2 576,92
27	2 000,00	69 000,00	2 555,56
28	2 000,00	71 000,00	2 535,71
29	2 000,00	73 000,00	2 517,24
30	2 000,00	75 000,00	2 500,00
etc.	etc.	etc.	etc.

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